

## CAREER OPPORTUNITY

### Sales Executive (Ref: SEUK/01/22)

Air Mauritius currently operates direct flights to 7 destinations in Europe, India, Africa and the Indian Ocean islands and operations on other points including Asia, Africa and Australia will be resumed later during the year 2022. From Paris Charles De Gaulle airport, connections are offered to over 70 destinations in Europe with Air France.

It is exciting times at Air Mauritius with the expected growth of the Company over the coming years with new aircraft in the fleet and an expanding network. To support our growth plans we require a pro-active Sales Executive capable of tapping the full potential of our key sectors. The Company is looking for someone with an excellent portfolio of contacts in the leisure market capable of generating revenue growth whilst delivering the highest customer service standards.

A Home-based role with occasional travel to our office in Brentford and reporting to the Sales Manager UK & Ireland, the successful candidate will be set challenging sales targets. Key to their success will be their ability to promote the Air Mauritius brand, products and services through key distribution channels and our Leisure Trade Partners.

This is a great opportunity for someone to make a real impact on the future success of Air Mauritius in the UK.

## EXPERIENCE AND PROFESSIONAL COMPETENCE

- Tertiary qualified preferably in Marketing and Sales, Business Management or any other related field.
- Preferably 4 years airline or travel industry sales experience with ideally a minimum of 2 years in a support/account management role, in particular:
  - Commercial experience working with Leisure travel trade partners
  - Good influential selling skills
  - Natural relationship builder
  - Some knowledge of a GDS platform is preferred

***NB Applicants not having the above tertiary qualifications, but having worked for a minimum of 4 years in the Sales field of an airline/travel related industry will also be considered***

## PERSONAL QUALITIES AND COMPETENCIES

Self-starter with strong sales, planning, presentation, communication, and interpersonal skills across all levels of hierarchy, in particular:

- Pro-active and positive
- Proven sales drive and ability
- Good negotiator
- Comfortable analysing data
- Excellent presentation and interpersonal skills
- Reservations and Ticketing knowledge
- Good written and oral English language skills
- Ability to work under pressure and to short lead times

## PACKAGE

Competitive and commensurate with qualifications and experience.

Please complete the Company's application form which can be downloaded from the Air Mauritius Website at the following address: <http://www.airmauritius.com/aboutus/mkexternalvacancy.pdf>

Send together with your full curriculum vitae and your highest educational certificate to **recruitment\_mkhr1@airmauritius.com & aowen@airmauritius.com** latest by **26 May 2022**.

We will only consider those candidates with the right to work in the UK.

All applications will be treated in strictest confidentiality.

The Company reserves the right:

- To convene only the most suitably qualified candidates for the selection exercise(s);
- To make no appointment following this advertisement.

*An Equal Opportunity Employer*

[www.airmauritius.com](http://www.airmauritius.com)

