

CAREER OPPORTUNITY

Sales Executive – Midlands/Manchester (Ref. SE-MM/UK/05/26)

Air Mauritius is the National Airline of the Republic of Mauritius and currently operates direct flights to Europe, India, Africa, Australia, South East Asia and Indian Ocean islands. The Company has an open position for **Sales Executive – Midlands/Manchester**.

JOB PROFILE:

This is a home-based role with occasional travel to the Brentford office and reporting to the Country Sales Manager UK. The successful candidate will be responsible to achieve profitable sales revenue to an agreed target for a sales territory and/or portfolio of clients.

A key aspect of this role is to be able to promote the Air Mauritius brand, products and services through primary distribution channels available, negotiating, developing and account managing commercial agreements with top national account portfolio.

EXPERIENCE AND PROFESSIONAL COMPETENCE REQUIREMENTS:

A. Degree preferably in Marketing and Sales, Business Management or any other related field from a recognised university/institution or an equivalent relevant qualification acceptable to Air Mauritius or a minimum of 2 years' airline or travel industry sales experience

B. Competencies:

- Commercial experience working with travel trade partners
- Good influential selling skills

C. Other Requirements:

- Negotiation and sales techniques
- Relationship building and presentation skills
- Analytical skills using in-house systems to justify business actions
- Account development planning
- MIDT and Sales Automation systems
- Reservations and Ticketing knowledge
- Good office skills and knowledge of office systems and software such as Word and Excel
- Good written and oral English language skills
- Ability to work under pressure and to short lead times
- Self-starter with strong planning, presentation, communication, and interpersonal skills across all levels of hierarchy

PACKAGE:

Competitive and commensurate with qualifications and experience.

APPLICATION PROCEDURE:

Qualified and interested candidates are invited to apply by submitting a completed application form. The form can be downloaded from the Air Mauritius Website or can be accessed [here](#) (Please click).

It is compulsory to send the completed application form together with a full curriculum vitae, educational certificates and documented evidence of work experience to recruitment_mkhr2@airmauritus.com (the size of the email should not exceed 13MB) latest by **18 May 2026**.

All applications will be treated in strictest confidentiality.

Only those candidates with the right to work in the UK will be considered.

The Company reserves the right:

- To convene only the most suitably qualified candidates for the selection exercise;
- To make no appointment following this advertisement.

