

CAREER OPPORTUNITY

Sales Representative – Madagascar (Ref. SR/MDG/08/26)

Air Mauritius is the National Airline of the Republic of Mauritius and currently operates direct flights to Europe, India, Africa, Australia, South East Asia and Indian Ocean islands. The Company has an open position for **Sales Representative – Madagascar**. If you are committed to excellence and eager to make a difference in the aviation industry, we welcome you to apply for the above post.

JOB PROFILE:

The successful candidate will be responsible for promoting airline services, developing client relationships, identifying business opportunities and achieving sales targets.

The duties and responsibilities will include the following inter-alia:

- The maintaining and development of client portfolio (individual and corporate/business)
- Commercial administrative tasks
- Development of travel agencies' activities
- Support sales and marketing initiatives
- Drive sales, revenue and development plans

PREREQUISITES:

- Bac +2/3 (Tourism/Commercial/Marketing) or an equivalent qualification acceptable to Air Mauritius
- Experience in a similar position will be an advantage

Note: Applicants possessing a higher relevant qualification from a recognised university/institution will have an advantage.

OTHER REQUIREMENTS:

- Good written and oral communication skills (Malagasy, French and English)
- Good negotiation skills
- High level of commitment, perseverance and power of persuasion
- Focus on sales achievements and high service standards
- Flexibility and adaptability
- Good organisational and time management skills
- Good interpersonal skills
- Honesty and reliability

PACKAGE:

Competitive and commensurate with qualifications and experience.

APPLICATION PROCEDURE:

Qualified and interested candidates are invited to apply by submitting a completed application form. The form can be downloaded from the Air Mauritius Website or can be accessed [here](#) (Please click).

It is compulsory to send the completed application form together with a full curriculum vitae, educational certificates and documented evidence of work experience to recruitment_mkhr1@airmauritius.com (the size of the email should not exceed 13MB) latest by **20 August 2026**.

All applications will be treated in strictest confidentiality.

Only those candidates with the right to work in Madagascar will be considered.

The Company reserves the right:

- To convene only the most suitably qualified candidates for the selection exercise;
- To make no appointment following this advertisement.



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